



EORA MEMBERSHIP RULES November

2009

RENEWAL MEMBER:

Yearly membership fees are due upon receipt of invoice. If fees are not paid by January 15, there will be a \$50.00 late fee imposed (postmarked Jan. 16, to Feb. 15,). If membership fees are **NOT** paid by February 15, MEMBERSHIP will be TERMINATED. (Postmarked after Feb. 16,)

MEMBERSHIP IS INDIVIDUAL AND NON-TRANSFERABLE.

ACTIVE – Members who currently travels one of our regional territories and plans to attend one of our rep shows.

NON-ACTIVE – Non-active status is granted by the Board of Directors. Member must petition the Board requesting Non-active status. If granted, annual non-active fees are \$50.00 for individuals who wish to relinquish seniority ranking and \$100.00 for those who wish to maintain seniority ranking.

To request non-active status one must follow the same time regulation as stated in renewal member. Non-Active members are not allowed to purchase booth space, and do not have voting privileges. Non-active members may attend EORA shows as manufacture/Principal, or guest of show, with all other rules applying. Non-active members must reactivate membership if working in any other capacity with all other rules applying.

To become a member of EORA a rep must:

1. Travel in one of the regional territories covered by the EORA.
2. All memberships are individual and non-transferable.
3. Membership can start at any time of the year but is not pro-rated and renewal membership will be due upon receipt for the following year.
4. New members pay an initiation fee plus annual membership dues the first year.
5. A Seniority number is given to all new members except for subordinate. Seniority numbers are used when making booth or exhibit assignments at the shows. 11-06
6. All membership applications must be received four (4) weeks prior to a scheduled Board of Directors meeting. Incomplete application will not be reviewed. 11-93
7. All members must abide by EORA Event Rules and Regulations. 11-07

MEMBERSHIP CATEGORIES EORA has four membership categories.

(a) Regular Membership.

Any person who derives his or her livelihood primarily as an independent sales representative selling products in the outdoor recreational industry, whose principal place of business is separate from companies engaged in the manufacture of outdoor recreational products and whose sales territory includes states located east of the Mississippi River. To qualify for regular membership, an individual's primary method of compensation must be on a commission basis and the individual cannot hold any management position other than sales, with a company involved in the manufacture or distribution of outdoor recreational products. When qualified as a regular member, such individual shall be entitled to One (1) vote on each matter submitted to the members at large for vote.

(b) B Class Membership.

Any person who derives his or her livelihood primarily as a non-independent sales employee working for a company engaged in the manufacture or distribution of outdoor recreational products. To qualify for **B Class** membership, an individual's primary method of compensation must be on a salaried basis, must travel in the above territory on behalf of an employer, and cannot hold a management position with a company involved in the manufacture or distribution of outdoor recreational products. **When approved as a B class member such individual shall be entitled to One (1)**

vote on each matter submitted to the members at large for vote.

>OVER

Inactive Membership

Any person having non-show, non-voting privileges with seniority privilege being optional. Inactive membership status must be approved by the Board of Directors on petition of the individual member and the fee to maintain seniority or relinquish seniority ranking will be determined by the Board of Directors.

Subordinate Members:

Any active Regular Member may appoint a Subordinate Member in the Association by notification to the Executive Director. A person is eligible to hold a Subordinate Membership if that person derives income from the sale of outdoor recreational products directly from the Regular Member appointing such person. A Regular Member may appoint more than one Subordinate Member, and may reassign a Subordinate Membership to another eligible person upon notification to the Executive Director.

A Regular Member may hold open an unassigned Subordinate Membership position by maintaining the dues for such position in good standing.

Unless a Subordinate Membership is otherwise terminated pursuant to these Bylaws, a Subordinate Membership shall be terminated upon such person no longer deriving income from the Regular Member or upon notification of termination or reassignment by the Regular Member by whom the person was appointed.

Subordinate Memberships are non-voting.

SHOWS

Currently EORA sponsors multiple shows per year:

To attend a show your regular membership fee must be paid on time.

The appropriate booth/show fee must also be paid. Failure to pay on time can affect your booth selection, listing in the show registers and Buyers Guide.

There will be a charge of \$50.00 on all returned checks.

Refer to EORA By-laws for complete membership rules.
